



800 W. 79TH STREET, SUITE 3
WILLOWBROOK, IL 60527
PHONE: 630.598.1001
FAX: 630.537.1467

J.D. Salazar
Managing Principal
jd@championre.com



General Profile

J. D. Salazar founded Champion Realty Advisors, LLC in 1997. Since that time Champion has gone on to become the largest Hispanic owned industrial real estate company in the country providing real estate services to numerous Fortune 1000 companies. J.D. specializes in industrial and office brokerage, build-to-suit services and development services. J.D. is the Managing Principal of the Champion Team. J.D. is a licensed real estate professional in Illinois, North Carolina, Indiana, Wisconsin, Georgia and New Mexico. He is a registered professional engineer.

Major Transactions

- Represented Ozburn-Hessey Logistics in the acquisition of over 3,000,000 sq. ft. of distribution space in the Chicago area.
- Represented Kellogg's in a build-to-suit state of the art 1,034,000 sq. ft. super regional distribution center.
- Represented ProLogis in the leasing of 806,400 sq. ft. state of the art regional distribution center to Kraft Foods Global, Inc.
- Represented ProLogis in the leasing of 750,485 SF to Kimberly Clark.
- Represented Kellogg's in the disposition of a 650,000 sq. ft. regional distribution center.
- Represented the Gillette Company in a build-to-suit 532,000 sq. ft. regional distribution center.
- Represented First Industrial Realty Trust in the assemblage of over 2,000 acres in Manteno, IL for a new multi-modal business park.
- Represented ProLogis in the acquisition of 316 acres for two new business parks in the Chicago area.

Professional Achievements

An active SIOR member since 1995, member of the Association of Industrial Real Estate Brokers, Registered Professional Engineer in the State of Texas, Member of the Warehousing Education and Research Council, member of the Council of Supply Chain Management Professionals. In 2005, JD was chosen as one of 10 Illinois business and civil leaders to spend 2 days and 1 night on the USS Ronald Reagan, America's newest Nimitz Class nuclear air craft carrier. In 2007 JD was honored by Chicago United as one of Chicago's Business Leaders of Color.

In 2008 J.D. was named one of 4 recipients of the prestigious Illinois Real Estate Journal Award for Excellence in Real Estate and received the Silver Honors Award from the Chicago Association of Realtors for Industrial Broker of the Year. J.D. was one of five finalists for the 2009 Chicago Latino Entrepreneur of the year. In 2011 JD was named to the Midwest Real Estate News Hall of Fame.

Community Contributions

J.D. provides pro bono real estate services to the Greater Chicago Food Depository and has been a member of its Board of Directors since 2002. The Greater Chicago Food Depository (serving the people of Cook County, IL) is one of the largest providers of food to pantries and soup kitchens in the United States. J.D. is the President of the University of New Mexico Chicago Alumni Association and a past member of New Mexico's National Alumni Board. Through his church, Christ Church of Oak Brook, J.D. is an active participant in international Christian missions. JD is also a regular volunteer at FCHN Program Mission (Feed, Clothe & Help the Needy) in the Englewood neighborhood of Chicago.

Education

University of New Mexico - Bachelor of Engineering - Energy and Power Systems
Southern Methodist University - Master of Business Administration